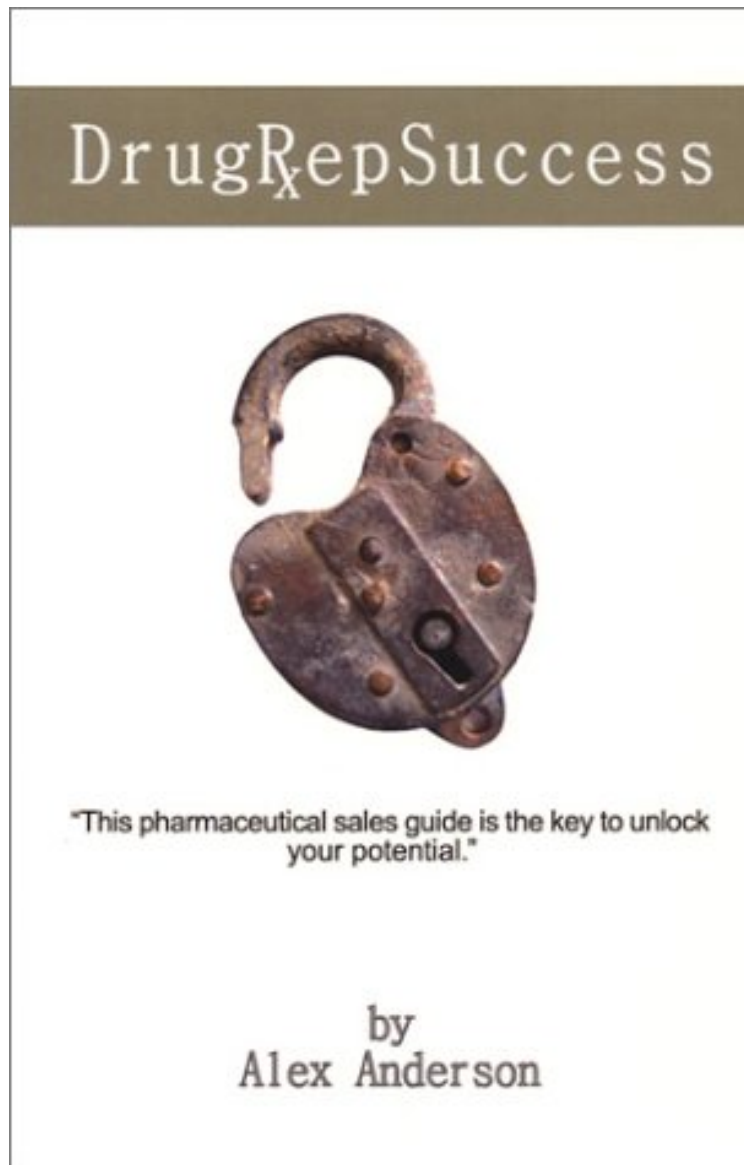


Drug Rep Success: Top Selling Pharmaceutical Sales Guide

Alex Anderson

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In this highly needed guide, a top Pharmaceutical Sales Representative shares his proven techniques for getting into the field of Pharmaceutical / Medical sales, and once there how to succeed!

From the Publisher" Don't go to a Pharmaceutical sales interview without Drug Rep Success! "From the AuthorWhether you are a recent college graduate, a sales veteran, have little sales experience or have NO sales experience, the advice provided in this Guide will help you get a pharmaceutical sales position. From the Inside FlapDrug Rep Success "The Pharmaceutical sales guide with the potential to change to your life" For the professional salesman, it's an invaluable resource for building your sales skills and obtaining the knowledge of what it takes to get into this amazing field. For college graduates, this guide will give you secret interview techniques in order for you to land your first pharmaceutical sales position starting at \$40,000-\$50,000 per year salary, plus bonus, company car, cell phone, lap top computer and other fantastic benefits! This book covers all the bases, including: How to Get a Pharmaceutical Interview* How to Answer Pharmaceutical Interview Questions * How to Present Your Best Self, while Selling to Key Physicians* How to Prepare for the 8-hour Interview* How to get in the "Back Door" of Pharmaceutical Sales* New Interview Techniques You Must Know in order to land a Pharmaceutical Sales Position* How to Succeed in Pharmaceutical Sales Once You Are In * Learn all of this and more with Drug Rep Success!