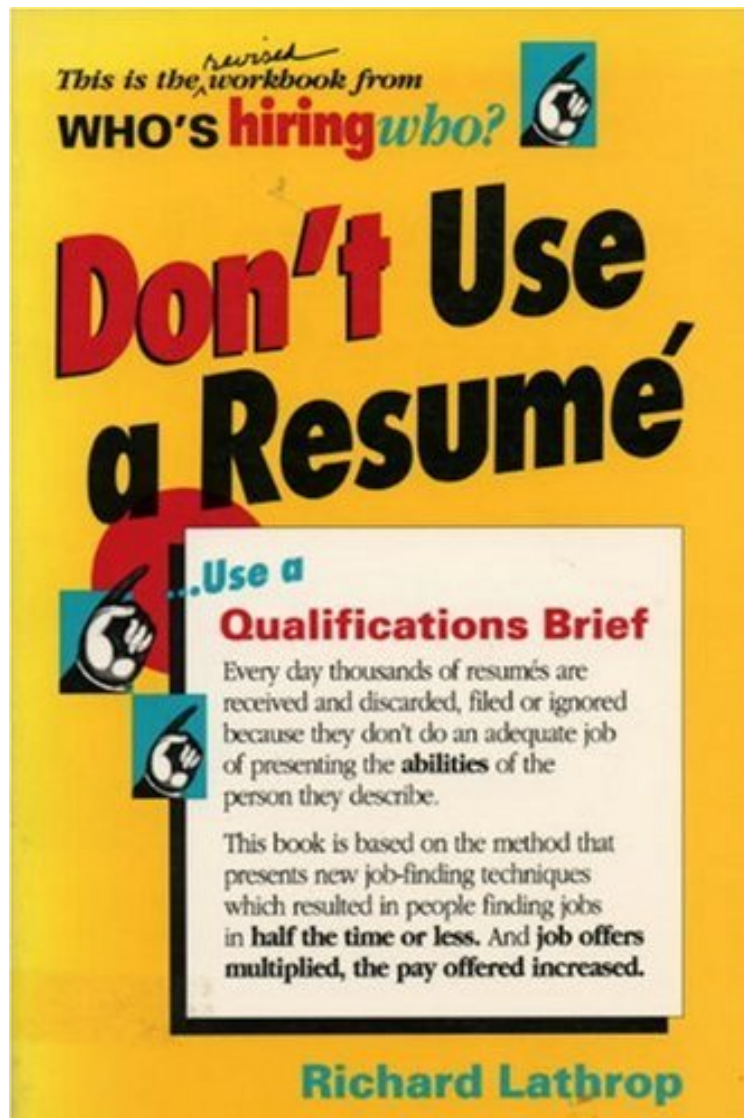


Don't Use a Resume

Richard Lathrop

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Richard Lathrop : Don't Use a Resume before purchasing it in order to gage whether or not it would be worth my time, and all praised Don't Use a Resume:

1 of 1 people found the following review helpful. A must read guide for career changers and underutilized goal seekers.By T. BrokampI bought my first issue of Lathrop's book "Who's Hiring Who?" back in 1983. I've purchased numerous copies over the years for friends and colleagues. In `83 I followed the advice and achieved my goal by landing a job that put my self perceived talents to the test. I landed a job in a Fortune 500 industry that was spending

large sums on staff training and development which further enhanced my career. My wife and I are considering career changes after 16 years of self employment so I just bought the 12th edition and will again put Lathrop's magic to the test. The publisher, Ten Speed Press, has many other helpful titles in their catalog for job seekers and the life changing adventurers; most notably "What Color is Your Parachute?" by Nelson Bolles. 2 of 2 people found the following review helpful. Old but still worth it! By C. Grove I've had copies of this little volume for years and although its content shows its age it's still a very useful approach to writing resumes... er... "Qualifications Briefs!" There is a sample QB that is particularly useful for people who have been stay-at-home parents for sometime and have been out of the workforce for awhile. Good stuff! 0 of 0 people found the following review helpful. A Foot in the Door! By JOHN A. MILLER Some years ago I wrote my resume along the lines suggested by Richard Lathrop. As a result I was invited to interview for a position in Presque Isle, Maine where I drove to, in a blinding blizzard, from Bangor, Maine. Once I was seated at the interview I was immediately informed "You are not qualified for the position; - however, your resume was so interesting we just wanted to talk to you. (Thanks a lot!) The issue is not whether I got the job or not. The point to bear in mind is that people wanted to talk to me even in the knowledge I wasn't qualified for the position being offered. That same resume in the hands of those offering positions for which I was qualified for aroused similar levels of interest and I was not unemployed for very long.

Based on the qualifications brief, as detailed in WHO'S HIRING WHO, by the same author.