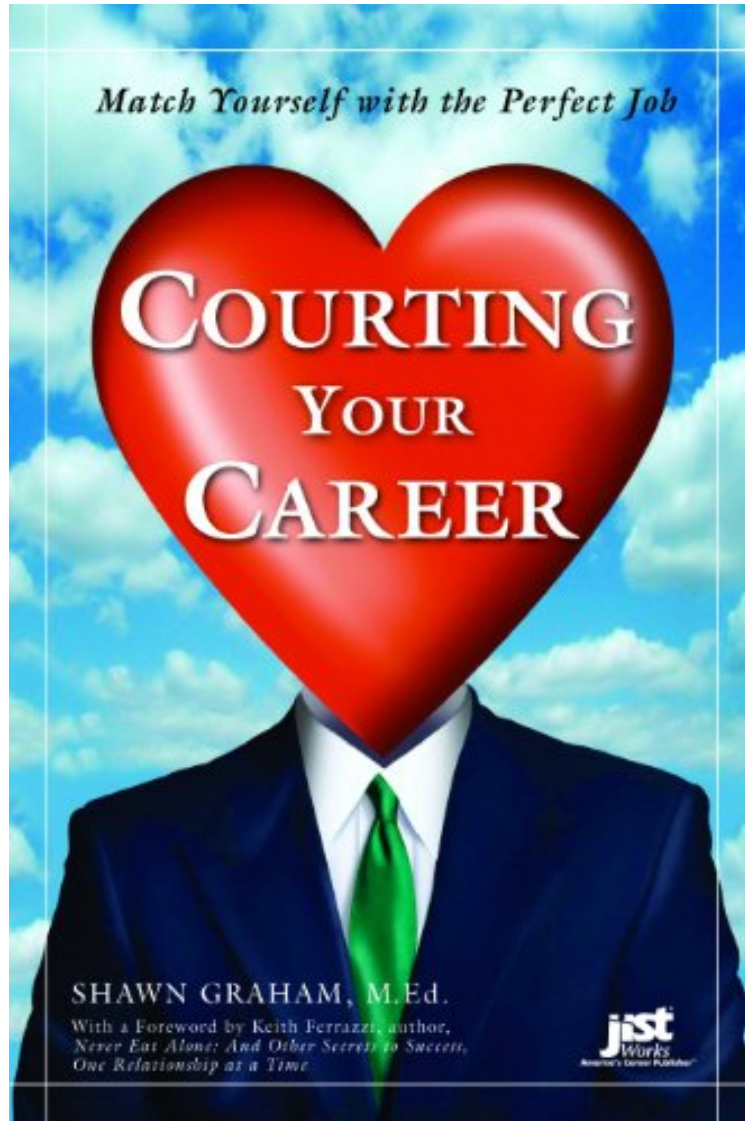


(Get free) Courting Your Career: Match Yourself with the Perfect Job

Courting Your Career: Match Yourself with the Perfect Job

Shawn Graham

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Shawn Graham : Courting Your Career: Match Yourself with the Perfect Job before purchasing it in order to gage whether or not it would be worth my time, and all praised Courting Your Career: Match Yourself with the Perfect Job:

0 of 0 people found the following review helpful. Antidote to career search bluesBy David ArmonEven extroverted, successful, employed people could learn a trick or two by reading Shawn Graham's primer. For the rest of us -- with personality warts and maybe even a hairy mole or two -- this quick and smart guide is the paper and ink equivalent of

a visit to the shrink. But without the \$300/hour price tag. Graham, who has counseled thousands of MBAs on how and where to get hired and stay hired, lets his sharp wit shine through. Far from a dull business read, "Courting Your Career" spices up the job hunt by equating it to the struggle to find a mate. Negotiations while dating -- and later, in marriage -- he reasons, are not that different from the kinds of challenges employees and employers face everyday. Graham's advice on rebounding after rejection reassures readers that indulging in a pint of Ben Jerry's or a funny movie is just fine, if it helps get out of a funk and back into the game. Like ice cream but less caloric, this book is an antidote to the job search blues. 0 of 0 people found the following review helpful. "Courting" Perfect Career Starter By L. Tumlinson I have recommended this book to several students ready to graduate. The career advice is not only solid, but using a dating analogy frames all of the principles in an easy-to-understand manner - especially for that age group! 2 of 2 people found the following review helpful. Book Notes: Courting Your Career By Dan Rockwell I began reading Shawn Graham's book, "Courting Your Career" on a flight from Harrisburg to Chicago. Even though I'm not looking to change my career, it was good company. It might surprise you that I'm saying a book subtitled, "Match Yourself with the Perfect Job," was good company. However, Shawn's innovative use of courtship as a metaphor and framework for finding your perfect career resulted in an entertaining and enlightening read. Chapter titles include; Playing the Field, The Meet Market, and Dinner and a Movie. In addition, Shawn seasons his book with wit and humor that draws readers along and lightens the mood. While reading about the importance of networking, you'll come across this gem. You should be networking everywhere except, "police stations and prisons." "Courting Your Career" may be funny but it's not frivolous. The night before my flight, I returned a call from a college student who asked if he should follow-up a job interview with a phone call. I told the student that I appreciate a follow up call after I interview potential instructors and suggested he do the same. The next day, somewhere over Ohio, Shawn confirmed that 82% of executives think you should follow up within two weeks. Furthermore, I loved the sample scripts. For example, you'll learn how to keep the door open at the end of a short conversation that didn't go as well as you hoped. Finally, Shawn adds value by identifying a wealth of career-search-resources found outside his book. Locating external resources completes this tool chest for career hunters. I'm recommending "Courting Your Career" to at least two groups of readers, those searching for careers and those helping others find their "Perfect job."

Courting Your Career uses dating as a metaphor to demystify the process of finding a great job. It's a humorous, informative, and helpful book for job seekers, inspired by the author's work with more than a thousand undergraduate and graduate students at the University of North Carolina at Chapel Hill and Westminster College. He learned that many college students lack critical job search skills and generally do not know how to effectively use traditional career-search resources, from databases to networking. He also found they didn't relate to the majority of career titles already on the market. But when he used dating as a metaphor for the job search, students better understood the process and eventually met with much more success in their searches.

"By drawing parallels to challenging and hilarious dating situations, Shawn has demystified the process of taking that next career step." -- Keith Ferrazzi, Author, Never Eat Alone: And Other Secrets to Success, One Relationship at a Time (www.NeverEatAlone.com) "Courting Your Career will appeal to thousands of young people who need a friendly guide to the career process." -- Sheila J. Curran, Fannie Mitchell Executive Director, Duke University Career Center "Introduces us to an easily understood and mastered analogy that exposes the essential, subtle interpersonal elements of the career search." -- Al Cotrone, Director, Career Development and Student Affairs; Stephen M. Ross School of Business, University of Michigan "A thoughtful and intelligent look at how job hunting correlates with the pursuit of personal relationships." -- Howard Figler, Ph.D., author, The Complete Job-Search Handbook "Whether looking for specific advice or a snapshot of proven strategies for finding the right job, I highly recommend it." -- Tom Osmond, Global Head of Corporate Training and Development, Goldman Sachs International About the Author Shawn Graham has extensive career counseling experience having worked with thousands of undergraduate and graduate students at the University of North Carolina at Chapel Hill, Westminster College, and most recently as Director of MBA Career Services at the University of Pittsburgh. Shawn is a frequent commentator in online and print publications including a popular blog at FastCompany.com and articles for CollegeJournal.com and [The Charlotte Observer](http://TheCharlotteObserver.com). Graham has been cited in such outlets as [The Wall Street Journal](http://TheWallStreetJournal.com), [The Washington Post](http://TheWashingtonPost.com), and msnbc.com. Shawn received his M.Ed. from Westminster College and his B.A. with honors from the University of Pittsburgh. To learn more about Shawn or his book, visit <http://shawngraham.me/Excerpt>. Reprinted by permission. All rights reserved. Go for the goodnight kiss: How to close the interview strong The close of an interview is a lot like the end of a date. In both cases, you're nervous, anxious, and asking yourself whether the person you're with wants to give you a goodnight kiss or the awkward and always disappointing "let's be friends" hug. Although you'll never, and I repeat never, actually go for a goodnight kiss at the end of an interview, there are some things you can do to seal the deal. Reaffirm your interest in the position (the dating equivalent of "call me"). Doing so lets the interviewer know that you're still very much interested in the job. Start by highlighting two to three reasons why you're the right candidate. Also be sure to repeat why you're interested in working for that particular company; what makes them uniquely

different? Saying you want to work for them because they're an industry leader isn't enough; there could be a different industry leader tomorrow. Although your answer will vary for each company, people and corporate culture might be at the top of the list. Ask about next steps in the interview process (the dating equivalent of "Will I see you again?"). Knowing when the company plans to notify candidates of whether or not they made it to the next round of interviews can be incredibly valuable. Not only does it help ease some of your anxiety so you're not waiting by the phone for weeks on end, but the timeframe is also something you can refer to if you decide to follow up if you haven't heard from the company. In addition to closing strong, you'll also want to spend some time shortly after your interview to reflect on how you thought everything went. Even though analyzing your interview performance can be just as stressful as a sleepless night wondering if the person you went on a date with earlier that night likes you as much as you like him or her, it's something you must do if you want to improve your interview skills. Don't agonize over every sentence you uttered during the interview. Instead, assess the interview calmly and rationally. Reflecting on your interview while it's fresh in your mind helps you identify the things you think you did well and the things you might need to work on before your next interview. And it will also help you write your personalized thank-you note to show the interviewer you appreciated his or her time.